

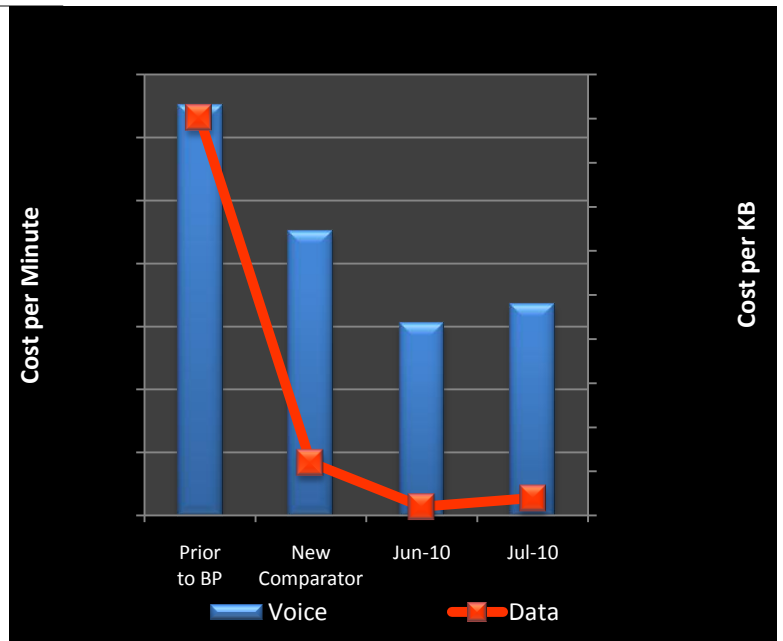
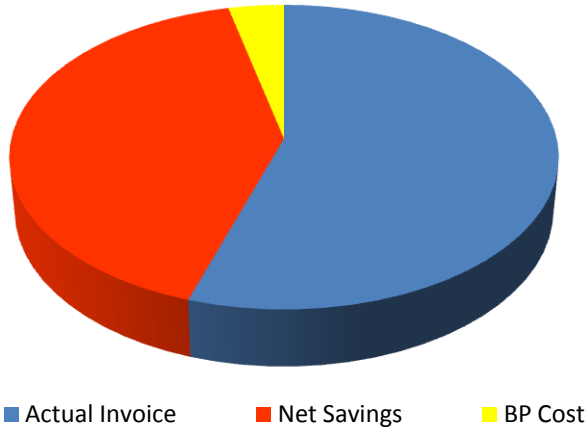


### July 2010 Month Savings

Cost would have been:	\$342,323.30
Actual Invoice	\$188,364.33
Savings:	\$153,958.97
Bill Police cost:	(\$12,556.11)
<b>Net Savings:</b>	<b>\$141,402.86</b>

### Total Cost Avoidance

Whole pie = cost would have been without BP



### March 2009- July 2010

#### Cost Per Minute

CPM prior to Bill Police (JUN07)	\$0.130
CPM new comparator (MAR09)	\$0.090
Cost per Minute (JUL10)	\$0.067
Difference	<b>\$0.023</b>

Cost per KB Prior to BP (JUN07)	\$0.0047
CPKB new comparator (NOV09)	\$0.0008
Cost per KB (JUL10)	\$0.0004
Difference	<b>\$0.0004</b>

### March 2009-July 2010

#### Cumulative Savings

Cost would have been:	\$6,465,402
Cost was:	\$3,037,859
Savings:	\$3,427,543
Bill Police cost:	\$246,032
<b>Net Cumulative Savings</b>	<b>\$3,181,511</b>

**Net Cumulative Savings over Total Agreement Lifetime \$4,819,862.00**