



AVOID HASSLE – MAKE IT EASY
NATIONAL DISTRIBUTION OPERATION
VIRGINIA

PROBLEM:

Growth by Acquisition created a fractured confusing, costly and difficult wireless process.

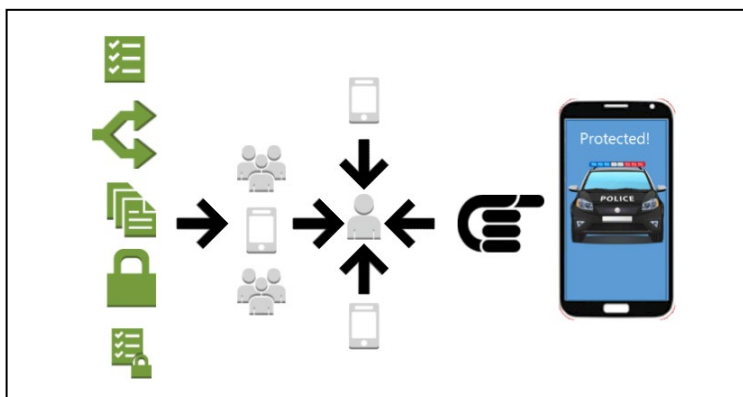
- Customer looking to streamline entire process
- Needed to Reduce cost
- Communications were lacking across the global environment
- Needed cost accounting information
- Benchmark other carriers and industry usage, plans and cost
- Navigate Carrier Doubletalk
- Meet Budget Requirements

SOLUTION:

- Customer was able to move all wireless responsibilities to Bill Police
- Bills were consolidated and optimized
- Communications were streamlined

RESULTS:

- Costs reported monthly by cost center and **cut in half**
- Contacts were streamlined and reduced to one point of contact
- Reduced business friction and internal communication issues



“They definitely made a positive contribution. Firstly, it’s economic from the savings that they were able to uncover within the monthly plans that we have and managing the vendors. They have also made the process easier and simpler – their interaction and their review of bills and they handle ordering new equipment for us. (Prior to this) we didn’t have a person responsible for that so being able to delegate that to them has reduced business friction.”



Customer Background:

- National importer and distribution operation
- Due to growth from acquisition, dealing with 16 different accounts over three carriers
- Bill Police streamlined services, contacts and implementation to one point of contact
- Billing reduced by 50%
- Reduced internal friction, improved communication
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