



RISK FREE
FORTUNE 500 CONSTRUCTION FIRM
MARYLAND

“Working with the bill police has been fantastic. They truly understand the mobile expense market place and are really truly able to match that to our needs.”



PROBLEM:

Customer wanted guaranteed results that were risk free, especially related to Billing

- Monetize services and bill only for services rendered
- Take only a portion of savings – don't cost more than the savings realized nor cost more than the savings plus services
- Benchmark current and actual charges and services
- Meet Budget requirements and don't make management mad

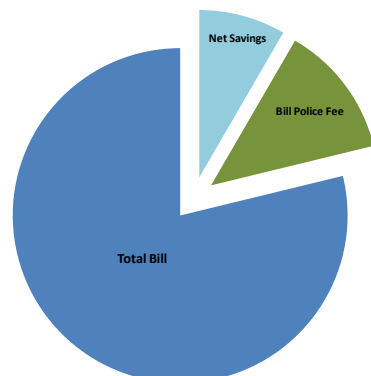
SOLUTION:

- Customer Bill Police pays for services out of savings
- Bill Police illustrated multiple no risk years of contract renewals
- Customer in tenth year of service

RESULTS:

- Bill Police takes a portion of services – no risk (see graphic below)
- Savings is clearly identified and illustrated
- Services saved over \$2 million dollars over contract life
- Management loved the concept and issued repeated contract renewals

Risk Free: Fees are Percent of Savings



Customer Background:

- Fortune 500 Construction Firm
- Bill Police Customer for over 10 years
- Needed to insure Bill Police Fees are no risk
- Need to cut costs to compete for large bid
- Customer paid for services as a percentage of savings
- Management was not made mad